

Mainstreaming
PPPs at the State Level

Review & Plans for

GOVERNMENT OF ASSAM

23rd March, 2009

The policy - Highlights

- PPP Policy notified and focus on a wide range of sectors including and not limited to – Roads, IWT, Agro Processing, Industrial Development, Power, Health, Education, Sports & Urban Infrastructure
- Creation of Apex Authority headed by the Hon'ble Chief Minister for in principal clearance of all projects and final clearance of projects above Rs 100 Crore
- Creation of Empowered Committee headed by Chief Secretary for clearance of projects up to Rs 100 Crore
- Creation of PDF – Rs 20 Crore (To assist in project development activities)
- PPP Cell to pilot projects under PPP mode – to assist other departments in
 - Preparation of Concept Notes, PFRs, DPRs,
 - Evaluation of projects,
 - Getting approval of empowered Committee/Apex authority

Capacity Development

- Presentation on Policy to Govt officials – 14/03/08
- Nodal officers meet on steps and procedures to undertake PPP projects – 4/9/08
- Workshop with state municipal officials on the salient features and benefits of PPP on 18/09/08
- Presentation on Industrial Agro Hub and Plastic Park before the Minister, Industries and other officials on 4/3/09
- Workshop of government officials representing the eight states of the North East India on the salient features of the PPP initiatives and the resultant benefits 16/03/09
- Regular interaction with GMC/GMDA officials on preparation and submission of project related information and concept notes.
- Regular One to one meeting and group discussions with the department representatives (tourism, PWD, Health, Sports, Industries, Education etc.)

Guidelines Development

- ❑ Following guideline / formats have been prepared to collect information related to PPP project details:
 - Project Information – General
 - Project Data Template – For seeking PDF Assistance
 - Project Information – For in principal approval

Pipeline Development

- Appointment of nodal officers in each govt department
- Creation of a PPP cell in each dept (preferably)
- Generation of ideas by each dept on new projects
- Interaction with State PPP cell on conceptualization of ideas
- Assistance from PPP cell in preparation of Concept papers
- Necessary approval from relevant authorities on further project development activities

Management Systems

- Website of PPP cell viz. www.assamppp.gov.in hosted to cater the needs of stakeholders.
- Development of comprehensive database is under progress. Expected to be launched in June,09.
- Regular Informal training/meeting on submission of project information.

Project Lists

● Overall PPP Projects

- Number Proposed and facilitated by PPP Cell
 - 24 Projects amounting to Rs 3000 Crore (Appx)

- PDF Applicants (Proposed)
 - 06 Projects (18 Cr)

● Sector and Project type overview

- | | | | |
|-------------|-----------|------------|------|
| ● Urban | (10 Nos.) | Health | (02) |
| ● Power | (04 Nos.) | Sports | (01) |
| ● Education | (02 No.) | Roads | (02) |
| ● Tourism | (01) | Industries | (02) |

● PPP Modality Overview by Sector

- | | |
|--|------------------|
| ● Urban – BOT (5), Lease (2), PPP(2), Revenue sharing (01) | |
| ● Power (All BOT) | Industries (PPP) |
| ● Education (Lease) | Sports (Lease) |
| ● Health (Lease) | Roads (PPP) |

Project Lists

Contd....

Projects in Pipeline

19 Nos.

- Bid Stage 07 Nos.
- Planned 12 Nos.

Project Ongoing

05 Nos.

- Municipal Solid Waste (Ramky Group, Hyderabad)
- Development of Municipal Plots (Kundil Group, Goa)
- Multi-Level Car Parking (Simplex Projects Ltd – Kolkata)
- Development of Games Village II (Simplex Infrastructure Ltd– Kolkata)
- Knowledge city

Key RFQ and RFP features

The EOI selection criteria usually have been related to

- Past experience
- Financial strength in terms of turnover and net worth of the bidders
- Other specific criterion based on the requirement of the project

RFP (QCBS, QBS etc)

- Past experience
- Financial criteria in terms of turnover and net worth
- Personnel and organization structure etc
- Final selection criteria – financial bids (lease rental for land based lease projects, tariff for power projects)
- Other specifications based on the requirement of the project

Timetable for entire process

Particulars	Time
Preparation of Concept Report cum Approach note by PPP cell	7 days
Approval from relevant authorities	30-90 days
Preparation of documents relating to RFQ/RFP and Concession/ Lease/Development Agreement	4-6 weeks
Approval from relevant authorities	30-90 days
Bidding process such as issue and receipt of documents	Min. 45 days
Evaluation and selection of preferred bidder	Min. 2 Weeks
Final bid closure including negotiations	4 to 6 weeks

Case Studies

Other Initiatives

- Have been active in capacity development of government departments and authorities – have been involved in the hand holding exercise in government institutions such as the Guwahati Metropolitan Development Authority (GMDA), Guwahati Municipal Corporation (GMC) amongst others
- Have taken up a unique initiative of beautifying the city of Guwahati through provision of street furniture on BOT basis under the PPP method.
- Have managed to initiate and complete close two projects relating to enhancing the revenue stream of GMC through leveraging of the limited land resources of the Corporation
- Have initiated the process to convert the initial idea of the government to revive the Assam Flying Club into a Flying Academy on PPP through a long term lease that would include development of the three wings – Flying, Hospitality and Engineering
- Have initiated the idea of setting up an equipment hub on PPP to tackle the shortage of construction equipments in the region and generate employments for skilled and semi skilled labour force

Thank You