



ADB Technical Assistance Projects (TA Numbers 4890-IND and 4993-IND)

India: Mainstreaming Public-Private Partnerships at State Level

India: Mainstreaming Public-Private Partnerships at Central Line Ministries of the Government of India

(Cofinanced by the Japan Special Fund)

Recruitment of Consultants

The Government of India (GoI) as part of its initiatives towards mainstreaming of public private partnerships (PPP) in the country is being supported by two ADB technical assistance projects aimed at strengthening twenty-two PPP cells in selected state governments and central line ministries. To meet the project objectives, applicants for the following noted positions are now being sought.

I. PPP Expert (State Governments: TA 4890-IND) - 12 person-months, full-time, at Department of Economic Affairs (DEA) PPP Cell (Delhi) and at the State PPP Cells, particularly in Uttar Pradesh, Delhi, Bihar:

The expert will be responsible for, among others: (a) reviewing and ensuring the quality of financial analysis, risk management analysis and protocols, and demand projections of all project providers for PPP funding; (b) developing, maintaining, and continuously updating all financial projections for relevant PPP projects/programs; (c) providing on-the-job training to staff members, and developing capacity to understand and appraise financial implications and risk modeling in PPP project proposals; (d) sensitizing entities to appropriate bridge financing mechanisms (such as the Viability Gap Fund scheme) and other government programmes (such as IIPDF); (e) reviewing and analyzing projects received by PPP Cell and assessing their capacity to prepare PPP projects in infrastructure and access the scheme; (f) assisting with PPP Policy development; and (g) coordinating with the MIS expert of the PPP Cell in the prescribed scope of activities.

Qualifications & Experience Sought: The consultant should have 5 years or above of professional experience in developing and managing PPPs, and should have the following qualifications and expertise: (a) familiarity with the PPP methodology; (b) demonstrated familiarity with the formulation, appraisal, and approval procedures for PPP projects; (c) demonstrated familiarity with complex project agreements, tendering arrangements, detailed legal and contractual agreements, risk management and contingent liability issues, and financial analysis of complex project proposals with respect to PPP projects; (d) demonstrated expertise in infrastructure development financing; and (e) familiarity with relevant policy and regulatory frameworks in order to enable the delivery of efficient infrastructure services. Familiarity with capital markets in India (and the state) is preferred; and an advanced academic background in economics, finance, business management, and similar areas is considered essential. Applicants may specify their preference for the State/Department (in order of preference) as per their experience/qualification.

II. PPP Expert (Central Line Ministries: TA 4993-IND) 24 person-months, full time, for the PPP Cells in the Ministries of Government of India particularly Ministries of Civil Aviation, Tourism, Road Transport and Highways.

The expert will be responsible for the ministry's activities in the following broad areas: (a) Management and Co-ordination functions, including assistance in implementation and reporting of PPP activities, harmonizing PPP activities across line ministries and development partners; (b) Planning functions including PPP Policy development, developing and maintaining up to date financial projections for relevant PPP projects/programs, advising on impact of regulations and other factors on PPP structures, establishing feasibility of various PPP modalities, refining guidelines for bridge financing mechanisms including with reference to schemes such as the Viability Gap Funding (VGF) scheme, developing appropriate auditing and accounting criteria for PPP's; (c) Appraising functions including reviewing and ensuring the quality of financial analysis, risk management analysis and protocols, and demand projections of all project providers for PPP funding; (d) Capacity building including training of relevant staff members and developing capacities for PPP financial appraisal and risk modeling; (e) Project appraisal activities including review and quality enhancement of PPP project proposals for the sector from a financial, institutional and risk modeling/analysis perspective. (f) Coordinating with the MIS expert of the PPP Cell in the prescribed scope of activities.

Qualifications & Experience Sought: The consultant should have 5 years or above professional experience in developing and managing PPP's. Necessary qualifications and expertise include: (a) familiarity with PPP methodologies; (b) demonstrated familiarity with formulation, appraisal, and approval procedures for PPP projects; (c) demonstrated familiarity with complex project agreements, tendering arrangements, infrastructure project financing structures, detailed legal and contractual agreements, risk management and contingent liability issues, and complex financial analysis in PPP projects; (d) familiarity with relevant and 'best practice' policy and regulatory frameworks. Familiarity with capital markets, public sector processes, existing rules and regulations for PPP's in India is useful; an advanced academic background in economics, finance, business management, or similar areas is considered essential. Applicants may specify their preference for the Ministry/Department as per their experience/qualification.

For all the positions mentioned above, though persons from all over India are eligible to apply, preference will be given to persons located in the region in which recruitment would be made. Please mention the TA No. on the application as well as the preferred place of assignment (i.e. the State PPP Cell or Central Line Ministry above preferred or any other location or Ministry if not noted above). Interested individuals are requested to reply by 4 March 2009, 5 p.m., with their updated signed CVs (or profiles) to the following address:

For further details, please visit these websites:

www.adb.org

www.pppinindia.com

The Country Director

Asian Development Bank

India Resident Mission (Re: TA No. 4890-IND) / (Re: TA No. 4993-IND)

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